

# DEXCISS PRODUCT PORTFOLIO

INNOVATIVE TECHNOLOGY PRODUCTS FOR THE  
FUTURISTIC BUSINESS



# A BRIEF ABOUT US

Dexciss started in 2015 with the vision to innovate enterprise software systems. By then, it was an already crowded place and the only thing that helped us stand up and apart from our [humungous] competition is our approach to enterprise software solutions. We relied on opensource technologies to ensure both affordable and quality products to our consumers. We changed how ERP systems were being perceived; from complicated to easy, from expensive to affordable, from data entry system to powerful decision-aid applications. Since, our inception, we have been constantly up-ing the game and leading our way in the world to enterprise softwares.



## ENTERPRISE APPLICATION PRODUCTS

We proud ourselves of making enterprise software affordable for many SME enterprises.

### SOLUTIONS INCLUDE

- CRM
- HRMS
- MES
- BI / ANALYTICS / DASHBOARD
- WAREHOUSE MGMT
- ACCOUNTING SYSTEM
- INTEGRATED ERP
- PRODUCTION MODULE
- E-PROCUREMENT MGMT
- QUALITY CONTROL / QA
- Account Based Marketing ERP Solution

## SECIALIZED ERP VERTICALS

- DAIRY ERP
- FOOD & BEVERAGE
- PHARMA & CHEMICAL
- RETAIL, WHOLESALE & TRADING
- ASSEMBLY
- ABM
- Sugar, Distilleries & Power
- PROCESS MFG ERP
- DISCRETE MFG ERP

## SERVICE INDUSTRY PRODUCTS

- SCHOOL/COLLEGE ERP
- LMS MODULE
- EVENT MGMT CRM
- SOFTWARE COMPANY ERP
- DOCUMENT MANAGEMENT SYSTEM
- E-FILE
- E-GOV

## WORKFORCE MANAGEMENT TOOL

COLLAB - OPENSOURCE FRAMEWORK BASED HOUSE GROWN PRODUCT FOR MANAGING TEAMS OF ANY SIZE.

### COLLAB FEATURES

- DOCUMENT MANAGEMENT
- WORKFLOW MANAGEMENT
- E-OFFICE / PAPERLESS OFFICE
- TASK MANAGEMENT
- ONLINE MEETINGS
- MOBILE APP
- CHAT
- EMAIL, ETC.

## MOBILE APP DEVELOPMENT

- REACT NATIVE MOBILE APPS
- FLUTTER / DART UI
- PROTOTYPING
- CORDOVA APPS
- CHAT & TEAM APPS

## WORKFLOW MANAGEMENT SYSTEM

JOGET - WORKFLOW MANAGMENT APP DEVELOPMENT USING OPENSOURCE TECHNOLOGIES. MOBILE APPS ARE ALSO SUPPORTED.

## AUTOMATION BOTS

CHATBOTS ARE NEW TECHONLOGY WHICH SIMPLFIES BUSINESS PROCESSES BY GIVING A HUMAN-LIKE CHAT INTERFACE TO USERS, TO WHICH THEY CAN SIMPLY ASK IN HUMAN LANGUAGES AND THE BOT REPLIES WITH EITHER AN ACTION OR A REPORT.

### CHATBOT USP's

- Integrated to all chattig applications like whatsapp, skype, fb-msgr, etc.
- Connects to any ERP/CRM/Softwares to get data, report or create an action.
- NLU helps BOT understand human input.

## Virtual CTO Service

The vCTO aligns technology strategies with business goals, advises on innovation, and manages budgeting and vendor relationships. This model is cost-effective, providing strategic technology leadership without the need for a full-time executive. Particularly beneficial for smaller businesses or startups, a vCTO enhances technology strategy and innovation, ensuring competitiveness in a streamlined manner.

## SOFTWARE IMPLEMENTATION / AMC / DEVELOPMENT

We have expertise in implementing, developing, customizing and supporting software solutions based on various platforms like ERPNext, Odoo, Python, PHP, Django, Frepple, xTuple, SAP, MS Dynamics, etc.. We offer free 8hrs consultancy to all businesses looking for software implementations.

# CONTRACT HIRING

Apart from all the technology products, Dexciss also offers a unique service to all other software companies. We understand that hiring is not always the best thing to do for IT companies. We offer contract based, skilled, ready-to-work professionals at much lower pay than regular employees. Plus you only pay when you have projects, and not for bench resources.



# HIRING ISSUES

- Expensive or unexperiences
- High Attrition
- Added Infra Cost

- Experienced resources are expensive.
- High attrition rate in IT, so brain-drain is always an issue.
- Hired employees need salary even when they are on bench.
- Added infrastructure cost with hiring full-times.
- You just can't hire workforce, you need to hire managers, their managers and then their managers too. overall, very expensive.
- If you hire un-trained cheaper resources, then they don't get productive until 6 mo. and they think of leaving by another 6 mo.

# PROJECT BASED CONTRACTING

- Fixed Cost
- Team or Individual
- Monthly Billing

- FIXED PROJECT BILLING PER RESOURCE TIME.
- HIRE A TEAM OR AN INDIVIDUAL.
- INTERVIEW & CERTIFIED HIRING PROCESS
- SCOPE OF THE PROJECT SHOULD BE PRE-DEFINED AND DOCUMENTED FOR THIS BILLING.
- GARANTEED FIXED COST PROJECT WITH MAXIMUM ~15%-20% OVERAGE.
- MONTHLY BILLING

# CONTRACTING BENEFITS

- Trained Staff
- No Person Dependency
- No Added Infra Cost
- Attrition is not an issue

- Contracted Staff is already trained on the technology you work upon. So, you directly hire a productive employee.
- You only pay while the project is on. No payment required for the bench staff.
- You can hire an individual or hire a team, no we ensure project management is also done the right way.
- Attrition is not an issue to you because when an employee leaves our organization we follow proper handholding and assign the next resource almost immediately.

# LONG TERM CONTRACTING

- Monthly Billing Limit
- Team or Individual
- Monthly Billing

- MONTHLY BILLING BASED ON RESOURCE TIMESHEET ENTRY
- CAPPING OPTION FOR MONTHLY EXPENDITURE.
- HIRE A TEAM OR AN INDIVIDUAL.
- INTERVIEW & CERTIFIED HIRING PROCESS.
- MONTHLY BILLING MODEL.
- WEEKLY UPDATE MEETINGS.
- DEDICATED RESOURCE MANAGER ON ACCOUNT.

# HIRING VS CONTRACTING



# Technological Skills

WE REGULARLY UPDATE OURSELVES WITH THE UPCOMING TECHNOLOGIES IN THE MARKET AND INVEST 40% TIME IN RESEARCH, ENSURING BEST SKILLED DEVELOPERS.

- Python
- Django
- React Native Mobile
- Liferay CMS
- Flutter / Dart
- Frappe Framework
- Odoo ORM
- Rasa Chatbot Framework
- Wordpress
- Woocommerce
- Magento
- PHP
- Nextcloud Development
- METABASE
- ALFRESCO DMS

# Software Skills

WHILE IT IS IMPORTANT TO KNOW TECHNICAL SIDE OF A SOFTWARE, IT IS EQUALLY IMPORTANT TO KNOW THE FUNCTIONAL ASPECTS OF IT TOO.

- SAP B1
- DYNAMICS GP
- DYNAMICS NAV / AX
- ERPNEXT
- ODOO ERP
- JOGET
- BONITA
- NEXTCLOUD
- FREPPLE
- HUBSPOT
- T-SQL
- POWER BI
- METABASE
- TABLEAU

# SERVICE EXPERTISE

BESIDES THE SOFTWARE WE IMPLEMENT, WE ALSO OFFER QUALITY SERVICES TO OUR CUSTOMERS.

- MARKETING & BRANDING
- PROJECT MANAGEMENT
- SOFTWARE AUDITING SERVICES
- TECHNICAL CONSULTANCY
- CUSTOM SOFTWARE DEVELOPMENT
- HR SERVICES
- REPORT WRITING AND BI SERVICES

# YOU MIGHT NOT KNOW US BUT YOU CANT MISS **OUR CLIENTS**



4500+ users  
40+ Customers  
3+ locations

# OUR TEAM IS THE MOST VALUABLE ASSET WE HAVE



## TECHNICAL TEAM

- 16 DEVELOPMENT RESOURCES WITH AVERAGE 5+ YR EXPERIENCE
- 3 PROJECT MANAGERS WITH 6+ YRS EXPERIENCE
- 3 AUTOMATION QC (CYPRESS) RESOURCES WITH 2+ YRS EXPERIENCE
- 12 SOFTWARE IMPLEMENTATION CONSULTANT WITH 9+ YRS EXPERIENCE
- 2 DIRECTORS WITH 11+ YRS EXPERIENCE IN IT
- 1 CERTIFIED ACCOUNTANT WITH 8+ YRS OF EXPERIENCE

# TALK TO US

## DEXCISS TECHNOLOGY LLC, USA

312, 447 Broadway  
2nd Floor New York  
New York 10013, USA  
SALES@DEXCISS.COM | +1 347 694 7031



## DEXCISS TECHNOLOGY PVT LTD

Brand Square by Yashada  
OFFICE#612, 6th FLOOR  
Kunal Icon Road, Pimple Saudagar  
PUNE (MH) 411 027  
INDIA

SALES@DEXCISS.COM | +91 702 858 1588



[DEXCISS.COM](https://www.dexciiss.com)